



CITY of SAN FERNANDO
Community Workshop

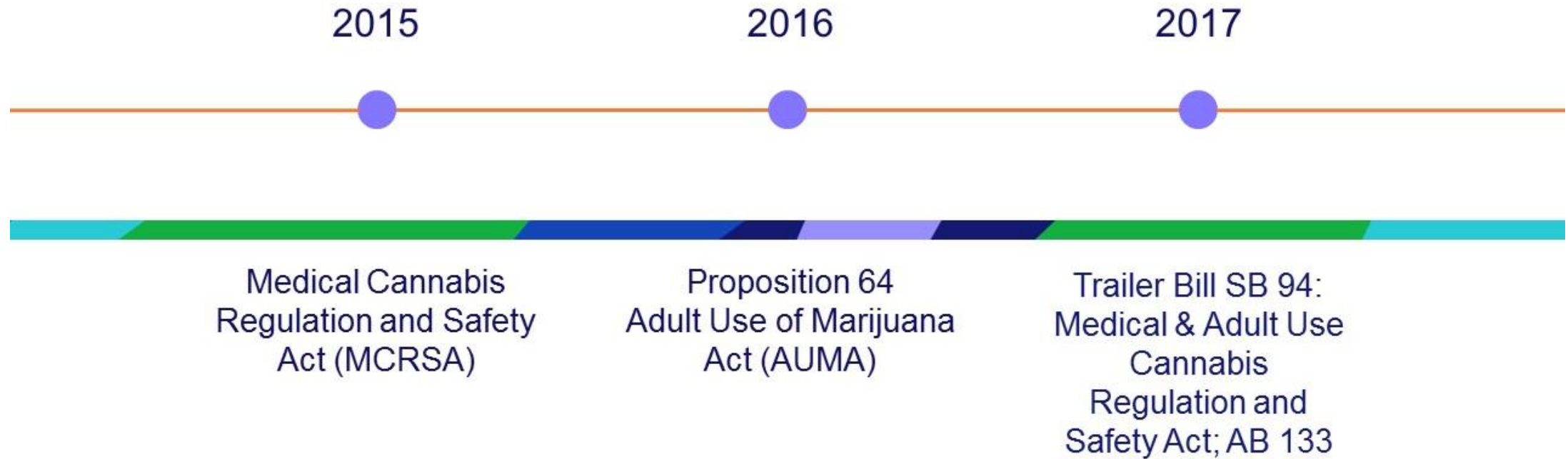
Presented by: Matthew Eaton



Overview of
State & Local
Legislation



California Cannabis Legislation

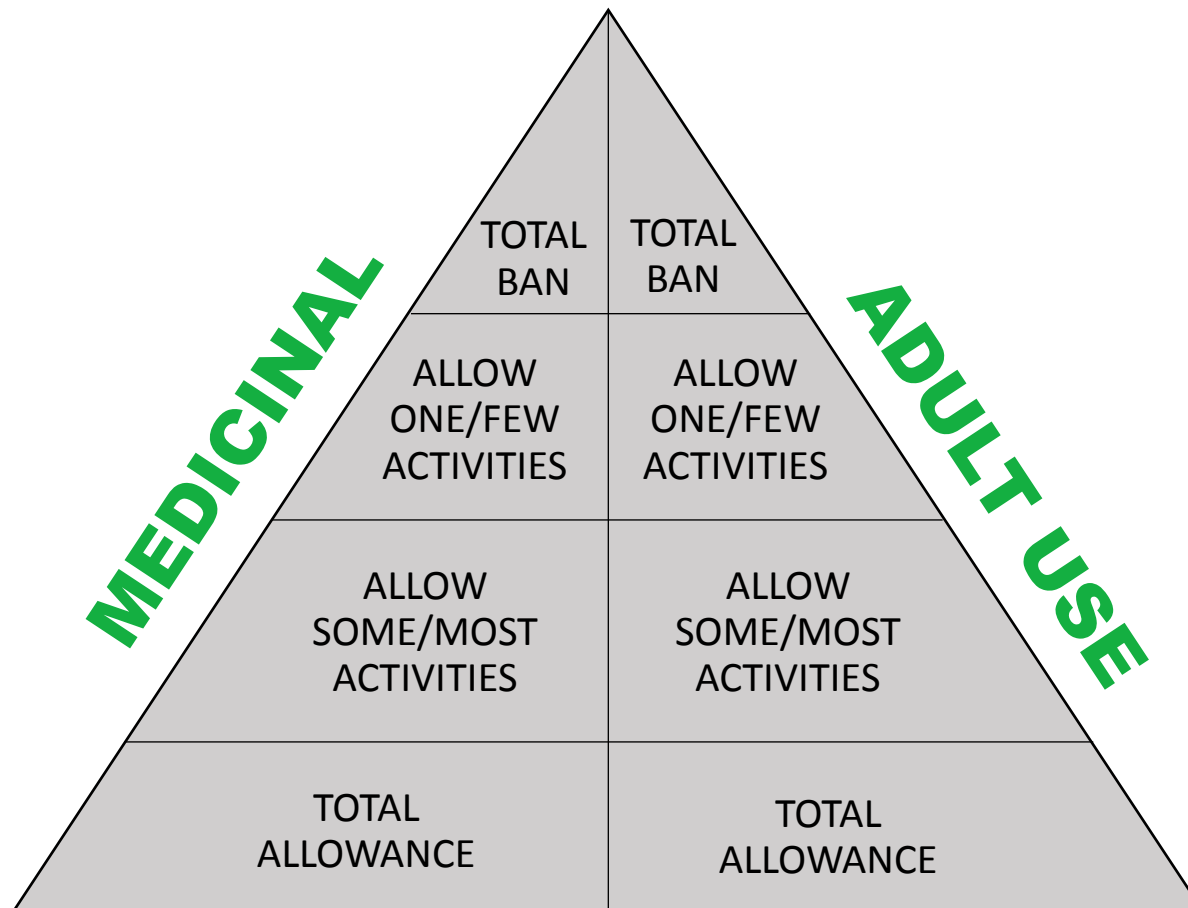


CANNABIS POLICY COMMUNITY OUTREACH

Protects local control by:

- **Dual licensing:** A requirement in statute that all marijuana businesses must have both a state license and a local license or permit to operate legally in California. Jurisdictions that regulate or ban medical marijuana will be able to retain their regulations or ban.
- **Enforcement:** Local governments may enforce state law and local ordinances if they request that authority and if it is granted by the relevant state agency.

MEDICAL & ADULT-USE CANNABIS REGULATION AND SAFETY ACT (MAUCRSA)



REGULATORY OPTIONS

MARIJUANA
POLICY
DEVELOPMENT

*“Policies designed today will help
shape how your industry looks
tomorrow.”*

-HdL Companies

CREATING REGULATIONS

Areas to Consider

- Hours of operation
- Business location (zoning)
- Signage/advertisement
- Physical security
- Smell, sight, noise
- Reporting requirements
- Employee badge requirements

CREATING REGULATIONS

Areas to Consider

- Unpermitted construction activity
- Vendors and consultants
- Access control requirements
- Record reporting/retention requirements
- Investigation and inspection protocols
- Good neighbor policy



Overview of
Commercial Cannabis
Business types



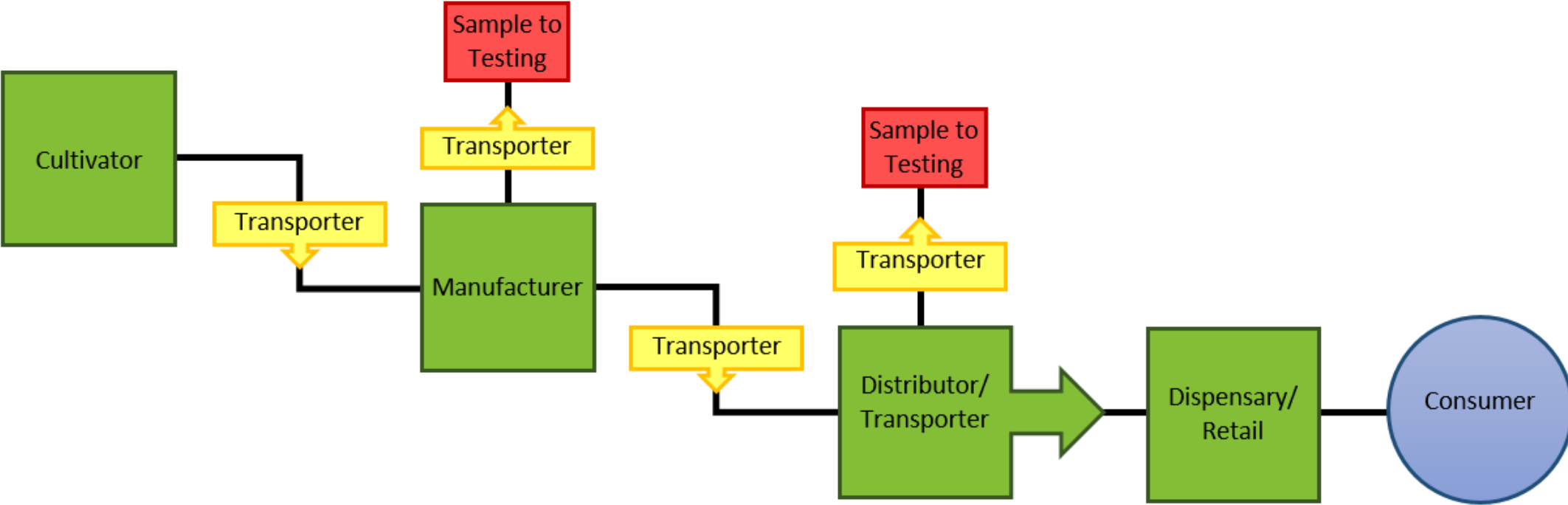


CANNABIS POLICY COMMUNITY OUTREACH

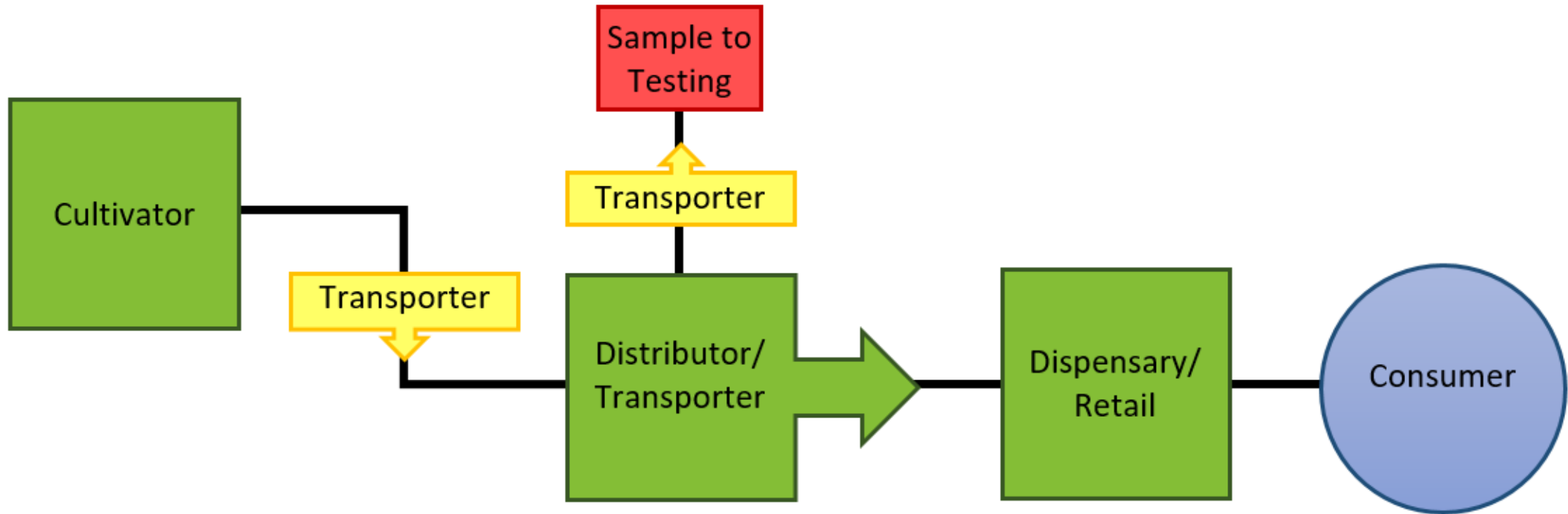
City Council Sets Cannabis Regulatory Policies on:

- Cultivation
- Microbusiness
- Manufacturing
- Testing Labs
- Delivery/Non Store Front Retailer
- Retail-Medicinal/Adult-Use
- Distribution Facilities

Manufactured Cannabis Products Model
(concentrates, edibles, salves, tinctures, etc.)



Non-Manufactured Cannabis Model
(flower, leaf or pre-rolled)

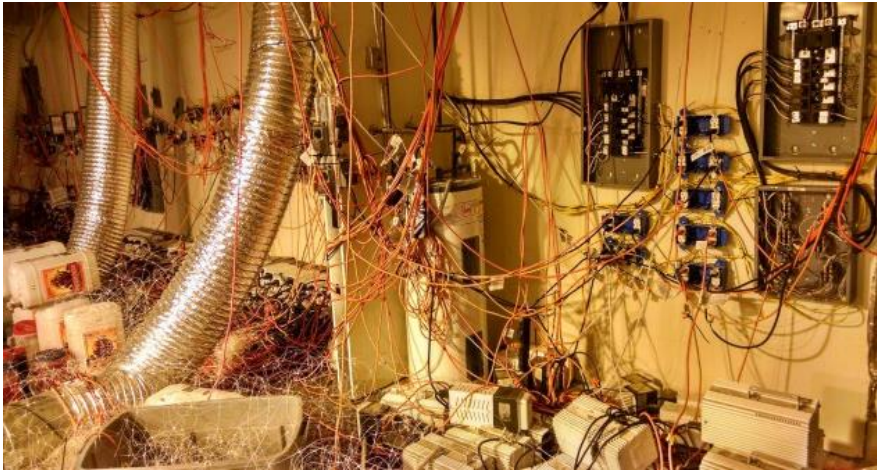




RETAILER/MICROBUSINESS



CULTIVATIONS



ELECTRICAL EQUIPMENT



EXTRACTION FACILITY



MANUFACTURING



UNLICENSED ACTIVITIES



DISTRIBUTION



TESTING LABORATORIES

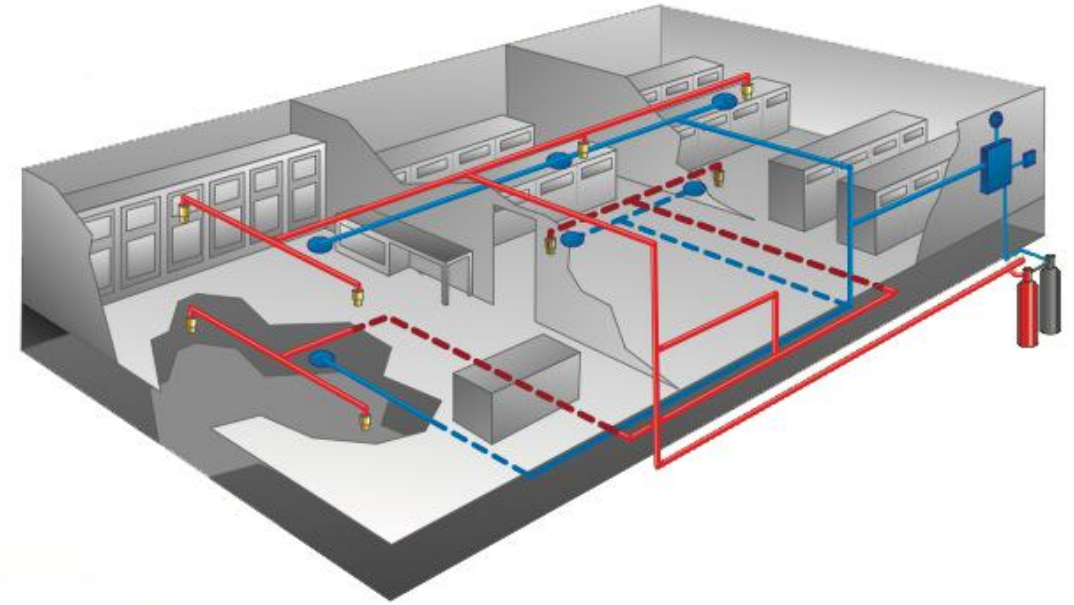
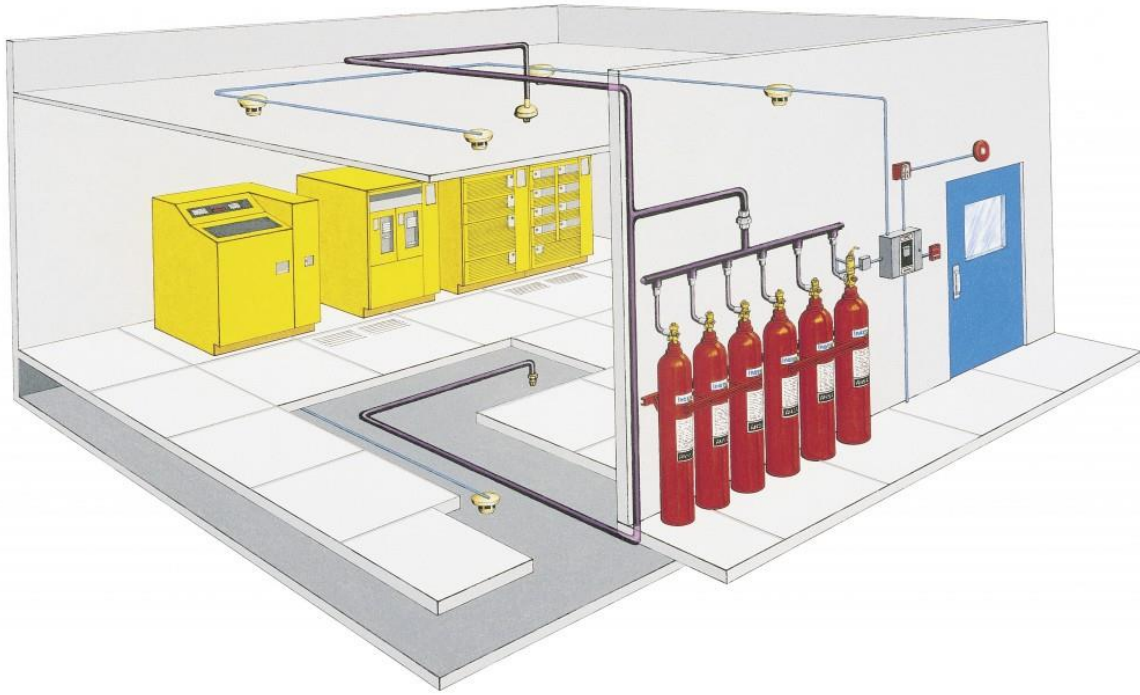
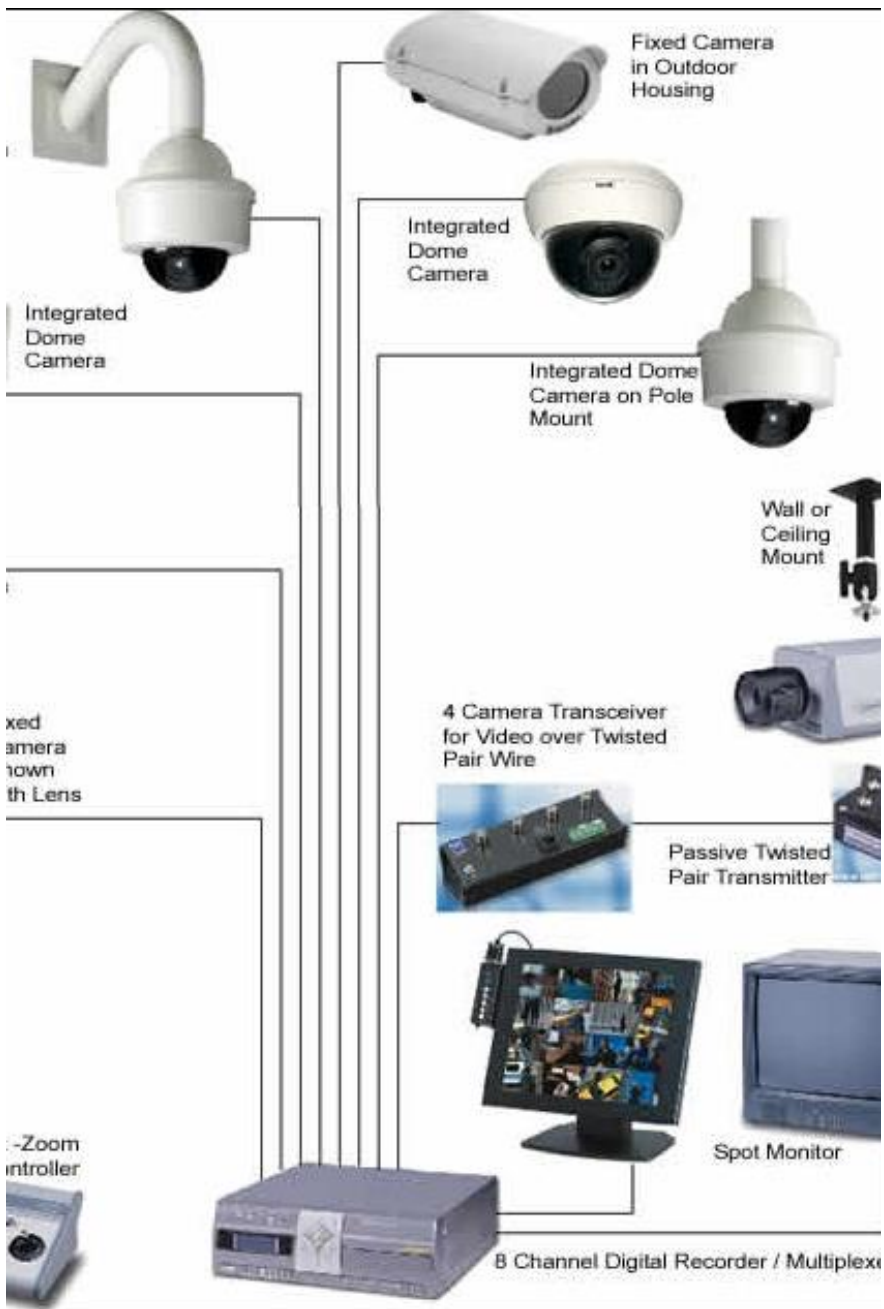


photo courtesy of Kidde

SAFETY PLAN



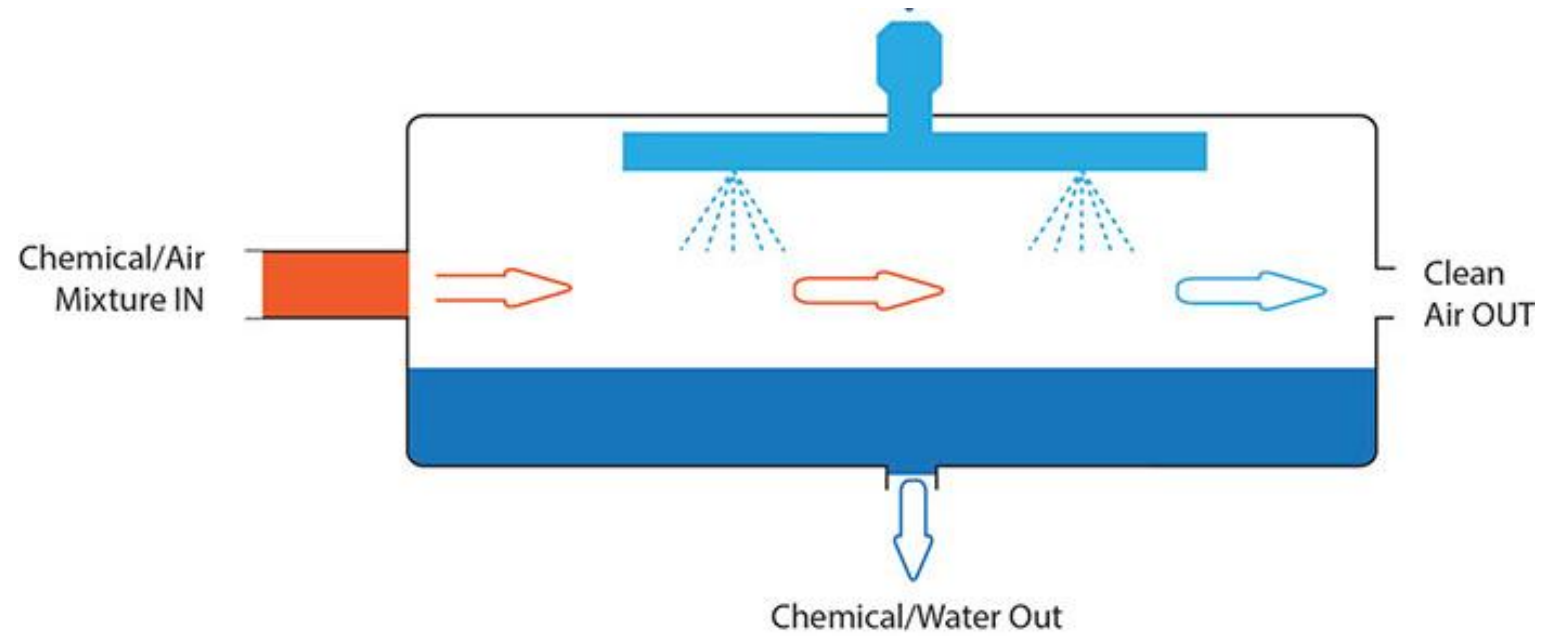
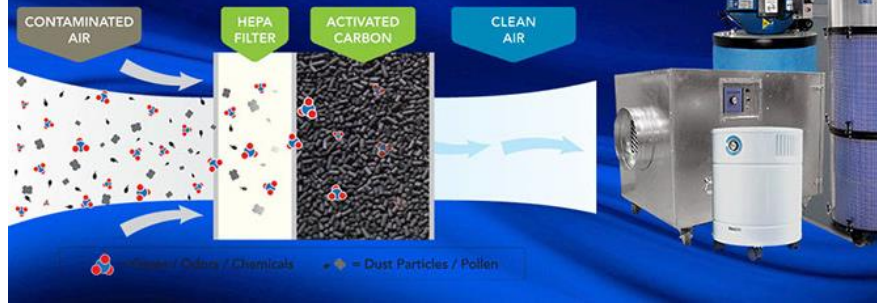
SECURITY PLAN





INVENTORY TRACKING

Solutions for: Particulate, Chemical and Odor Control



ODOR MITIGATION

 **MADE IN USA**
FACTORY DIRECT

 **CoolJarz™**



CHILD RESISTANT ASTM D3475 CERTIFIED

ENHANCED PRODUCT SAFETY
(Regulated Product Packaging)

HdL
COMPANIES 

UNIVERSAL SYMBOL



CA

PERSONAL CANNABIS CULTIVATIONS



IMPACTS OF PERSONAL CANNABIS CULTIVATIONS

THOUGHTFUL LOCAL REGULATIONS SHOULD ADDRESS THE POTENTIAL IMPACTS:

- Unsafe electrical & construction
- Waste management
- Water & power usage
- Quality of life complaints
 - Lighting, noise, odor

HEALTH AND SAFETY IMPACTS



Benefits of Regulation (Lessons Learned)



BALANCED APPROACH TO OVERSIGHT

1

MONITOR: The progress

2

MEASURE: The results

3

MODIFY: The rules as needed



Taxes & Fees



CANNABIS STATE AND LOCAL TAX RATES

State Cannabis Excise Tax
(Applies to medical and non-medical)

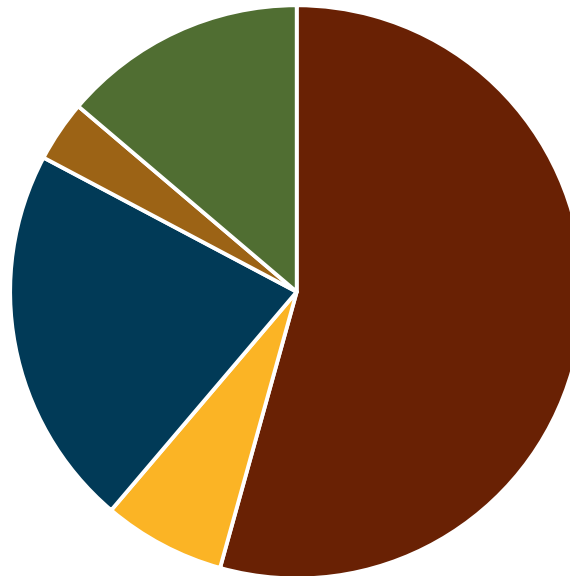
Retail Tax

15%
Gross Receipts of Retail Sales

Cultivation Tax

\$9.25/oz. Flowers
\$2.75/oz. Leaves

Sales and Use Tax: 7.25% +
Adult-Use Subject to Tax
Medicinal May be Subject to Tax



- State General Fund (3.9375%)
- Local Public Safety Fund (.50%)
- Local Revenue Fund (1.5625%)
- County Transportation Fund (.25%)
- City/County Operations Fund (1.00%)

City Cannabis Tax
(Medicinal /Adult –Use)

XX% of Gross Receipts
\$XX Per Square Feet
\$XX Flat Rate
\$XX Per Weight

**City Cost Recovery Fees
(Prop 26)**
(Medicinal/Adult-Use)

\$XX Application Fee
\$XX License Fee
\$XX Renewal Fee
\$XX Administration Fee

	MEDICINAL	ADULT-USE
Cultivation	YES / NO	YES / NO
Manufacturing	YES / NO	YES / NO
Testing (Quality Control)	YES / NO	YES / NO
Retailer/Non-Store Front Retailer (Dispensary/Delivery Services)	YES / NO	YES / NO
Distribution Facility	YES / NO	YES / NO
Microbusiness	YES / NO	YES / NO

CATEGORIES OF USE



THANK YOU!

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