



THE CITY OF
SAN FERNANDO

CITY COUNCIL

RESPONSE TO QUESTIONS

SEPTEMBER 30, 2024

UPDATED OCTOBER 11, 2024

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- QUESTION:** Does the SFPD currently use or intend to use products from Cisco-Meraki or Verkada in their infrastructure?

ANSWER: The City does not plan to use Cisco-Meraki or Verkada products in the infrastructure due to their proprietary nature. Instead, the City prefers to implement systems and products that are compatible with multiple platforms, such as Avigilon.
- QUESTION:** Please describe in more detail the expected "compatibility with existing Axon Body Worn Camera systems for seamless evidence sharing." and what this should entail. This project is focused on the physical department facility and not mobile or crime focused locations, we need to clarify the expectations for integration of platforms, and propose if possible a solution.

ANSWER: If any footage is required for criminal investigations, the Department must be able to upload the footage to Evidence.com. Axon/Evidence.com only accepts the following file formats: .3gp, .3gpp, .3g2, .asf, .avi, .divx, .f4v, .flv, .mkv, .mov, .mpeg, .mpg, .mp4, .m4v, .qt, .ram, .rm, .ts, .tts, .vob, .webm, and .wmv. Proposed systems must support seamless and straightforward export to these accepted file formats.
- QUESTION:** Will the construction or installation work performed need to be prevailing wage?

ANSWER: Yes, prevailing wages are required for work performed.
- QUESTION:** Is there a specific allocation of funds to this project that cannot be exceeded?

ANSWER: Yes. This project is funded by Urban Area Security Initiative grant funds through FEMA. The budgeted amount is \$135,504.
- QUESTION:** There will be a monthly or annual fee per device for cloud storage and dashboard, with most manufacturers' contracts to be multiyear, will this be part of the proposal, and if so is there a preference for 3 or 5 years?

ANSWER: The proposed term of the contract is three years, with options for two one-year extensions at the City's discretion.
- QUESTION:** Can we itemize the proposal or present multiple solutions to fit different budgets and products?

ANSWER: Please see the "Information to be Submitted" section of the RFP for proposal guidelines.

San Fernando Security Camera and Access Control System RFP

Response to Questions

Page 2 of 7

7. **QUESTION:** Will there be a site walk for this RFP? If not, would we be able to schedule an appointment to do a site visit?

ANSWER: Site visits are scheduled for Wednesday, October 2, 2024 at noon and Friday, October 4, 2024 at 1:00 PM at 910 First Street, San Fernando. Please email Jennifer at jspatig@sfcity.org to RSVP for one of these site visits.
8. **QUESTION:** On the provided map labeled 'Marked Locations for PD', the red dots are labeled as Phone/Computer. Are those the cables that are coiled up in the ceiling and can be used for cameras?

ANSWER: The red dots are the location of existing lines. Not all of them have the excess lines.
9. **QUESTION:** Can the city specify which camera locations need audio?

ANSWER: This information is pending and will be available by October 11, 2024.
10. **QUESTION:** Does the city want sensors installed on each door? The sensors will log information such as when a door has been opened, when someone has exited through the door and when a door has been held open.

ANSWER: Sensors are preferred on the following doors: records and detectives.
11. **QUESTION:** Does the city require cabling in open ceiling areas such as garages and sally ports to be installed in conduit, or can the cabling be exposed and tacked down to the wall?

ANSWER: Conduit is preferred in outdoor areas
12. **QUESTION:** Can the city confirm that camera 14 be split into multiple cameras to capture the four hallways?

ANSWER: If not cost-prohibitive, camera 14 may be split in to multiple cameras.
13. **QUESTION:** Regarding the cloud aspect of this project, does the city want to have no servers on site and store all video footage and the access control database in the cloud? Or do you want the access control database and video footage to be stored on a local server, and archive the footage to the cloud? Please keep in mind that having no local server requires an annual subscription for each camera and door and sufficient bandwidth to upload video to the cloud.

ANSWER: All storage should be on the cloud.
14. **QUESTION:** Are all existing cameras being replaced?

ANSWER: No.
15. **QUESTION:** What cabling is in place to the existing camera locations?

ANSWER: Existing cables only exist around the exterior of the building around the entrance. We also have network cables terminated and available in the PD long

San Fernando Security Camera and Access Control System RFP

Response to Questions

Page 3 of 7

hallway. New cables will need to be pulled for majority of the cameras and door access control units.

16. **QUESTION:** Is it acceptable to reuse the existing cabling to the camera locations?

ANSWER: Yes, existing cable can be utilized for the new cameras.

17. **QUESTION:** Do any of the access control doors indicated on the drawing have electronic access in place?

ANSWER: Five of the doors have electronic access in place.

18. **QUESTION:** Will new hardware be necessary for all access control doors?

ANSWER: Yes, if the existing hardware is incompatible with the new system.

19. **QUESTION:** Are there existing access cards in use today? If so, do they need to remain or are they to be replaced?

ANSWER: FOBs and cards are used for existing access control. The department will continue to use these unless they are incompatible with new system.

20. **QUESTION:** The specification mentions RFID cards, are these 125 KHz proximity cards or 13.56 MHz smart cards?

ANSWER: Existing cards are 125KHz.

21. **QUESTION:** Are all doors to be hardwired access control or are wireless battery-operated locks acceptable?

ANSWER: Hardwired is preferred.

22. **QUESTION:** In the scope of work, it is mentioned that we must centralize all city cameras to the new platform. How many buildings or sites are there?

ANSWER: There is one building site

23. **QUESTION:** How many existing Cameras?

ANSWER: 9

24. **QUESTION:** Are they all on the same network?

ANSWER: Yes

25. **QUESTION:** Is the pre-bid site visit mandatory?

ANSWER: No. The site visit is optional.

26. **QUESTION:** Do all access points on Floor Plan have existing readers & locking hardware?

ANSWER: No

San Fernando Security Camera and Access Control System RFP

Response to Questions

Page 4 of 7

27. **QUESTION:** If they do not, do you have a hardware schedule required for these doors?
ANSWER: Not at this time.
28. **QUESTION:** Are all cameras shown on the Floor Plan new?
ANSWER: No, some are existing cameras.
29. **QUESTION:** Do you have a list of all existing cameras including models and total number so migration of cameras to cloud compatibility can be confirmed and quoted?
ANSWER: The existing cameras are not cloud compatible unless a cloud connector is used.
30. **QUESTIONS:** How many days of storage/video retention do you require?
ANSWER: 30
31. **QUESTION:** Do you want storage of footage backed up on the cloud, or is storage on the camera only sufficient with the ability to save clips and archive as needed.
ANSWER: Storage needs to be on the cloud.
32. **QUESTION:** If you do want an additional backup of storage on the cloud, how many days?
ANSWER: 30
33. **QUESTION:** Which room(s) is/are the IDF for the Floor Plan?
ANSWER: The room with access control #9 is the IDF
34. **QUESTION:** Is network and power available in this room?
ANSWER: Yes
35. **QUESTION:** If all readers are existing, where is the controller for these readers located?
ANSWER: Not all readers all are existing. Five are existing and located in the IDF room
36. **QUESTION:** Are all cameras shown on outside of layout external cameras?
ANSWER: Yes
37. **QUESTION:** Does facility have open ceilings, hard lid or drop tile?
ANSWER: The facility has both drop tile and hard lid ceilings
38. **QUESTION:** Will client require conduit for all cabling? Does this include indoors?
ANSWER: Cabling has been installed in some areas.

San Fernando Security Camera and Access Control System RFP

Response to Questions

Page 5 of 7

39. **QUESTION:** What hours/days can installation take place?
ANSWER: Installation days/times can be negotiated/arranged.
40. **QUESTION:** Will client supply POE Switches?
ANSWER: POE switches should be part of the proposal in the event that POE switches are not in place
41. **QUESTION:** How many physical badges does client require?
ANSWER: A minimum of 100 badges are required.
42. **QUESTION:** How many NFC users will client have?
ANSWER: At least 75 NFC users are needed.
43. **QUESTION:** Can proposals be submitted via email?
ANSWER: Per the RFP document cover page, proposals will be accepted via email (cityclerk@sfcity.org) and must be received prior to the deadline of 5:30 p.m. on Thursday, October 17, 2024. A copy of the full RFP can be found [here](#).
44. **QUESTION:** How would you like power connection to the Access Control panels? Hardwired in conduit so they cannot be unplugged; or a power whip simply plugged into an outlet. Which is acceptable?
ANSWER: Hard wired, with the wiring not visible in common areas and offices. e.g., wiring routed into walls and ceilings in most places visible to staff and visitors.
45. **QUESTION:** During the walk there were [2] cameras not on the plans, 1 on the back side of the building and 1 on the north side of the building. Did you want these apart of the new Video Management System?
ANSWER: All old cameras are being replaced. The 2 mentioned will not be included in this upgrade project
46. **QUESTION:** How long does the access control data need to be available on the cloud (retention period)?
ANSWER: Minimum of 30 days, longer is preferable.
47. **QUESTION:** Who is providing switches and POE power supplies?
ANSWER: This needs to be included with the quote for the RFP. We will not be supplying.
48. **QUESTION:** What is the minimum camera resolution allowable?
ANSWER: 1080p
49. **QUESTION:** Will the cameras need to record continuously or motion/event-based recording?
ANSWER: Continuous

San Fernando Security Camera and Access Control System RFP

Response to Questions

Page 6 of 7

50. **QUESTION:** What are the pre and post event recording requirements for IPS and resolution?

ANSWER: Pre and post events will not be needed due to the recordings being continuous. 60 fps @ 1080p

51. **QUESTION:** Is conduit required for the exterior cameras and for areas inside the building where wire cannot be concealed inside the walls or ceiling?

ANSWER: Yes

52. **QUESTION:** Are there any restrictions on working hours onsite?

ANSWER: Normal business hours are preferable, but not mandatory.

53. **QUESTION:** How many access credentials are required (physical cards or fobs)?

ANSWER: 100 cards

54. **QUESTION:** How many mobile credentials are required?

ANSWER: 50

55. **QUESTION:** Can you please provide the location, model number, and IP address of the existing IP camera(s)?

ANSWER: This information is not being provided due to time constraints.

56. **QUESTION:** The proposal mentioned that the new system will integrate with citywide surveillance. What system is it that the City uses that we will be integrating with?

ANSWER: The other cameras are routed into the police department. Those cameras need to be added to the cloud storage.

57. **QUESTION:** Is this an existing camera system or new?

ANSWER: These are existing cameras going from an on-site server to the cloud.

58. **QUESTION:** Are all the cameras in the site map drawings existing or are any of them new? If new, which camera numbers are they?

ANSWER: Some are new, some are replacements. The exact number is not known, approximately 75% are new.

59. **QUESTION:** Are all the doors electrified or will some need locksmithing?

ANSWER: Not all doors currently have access control or are electrified. All doors are keyed using BEST keys. New access control points will need power ran to them.

60. **QUESTION:** Will city be open for hybrid solution to have on-prem recording server for cost savings?

San Fernando Security Camera and Access Control System RFP

Response to Questions

Page 7 of 7

ANSWER: No